

# How Embraer EMEA Achieved 4.1x ROI by Transforming Global IT Operations with Workwize



## Introduction

Embraer is a leading global commercial, executive, and defense aircraft manufacturer with over 23,000 employees worldwide.

With a distributed workforce across EMEA and beyond, managing IT hardware for new hires had become complex, costly, and unsustainable. Manual processes, delayed deliveries, and fragmented vendor management made every laptop feel like a project. That changed when Embraer implemented Workwize and turned global IT chaos into a streamlined operation.

## Company Snapshot

 Industry

**Aerospace & Defense**

 Global Employees

**23,000+**

 Region

**EMEA**

 IT Lifecycle Challenge

**Cross-border logistics,  
onboarding complexity,  
and lack of visibility**

 Key Result

**4.1x ROI in Year 1**



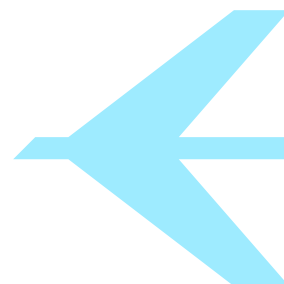
# Learn how Embraer EMEA centralized IT hardware logistics and drove measurable ROI with Workwize



## Challenge

Embraer EMEA onboards and offboards many devices across global offices per year. Before Workwize, the process was plagued by:

- Delayed shipments and onboarding hold-ups
- Lost or misplaced devices
- Manual coordination between IT, HR, and Finance
- Billing inconsistencies and reporting gaps
- No sustainability tracking or CO<sub>2</sub> accountability



**Before Workwize, managing IT hardware for global hires was time-consuming, error-prone, and expensive. We had delays, lost equipment, and billing discrepancies across the board.**



**Ben Guz**  
EMEA IT Manager, Embraer

What should have been a seamless back-office function was instead an inefficient drain on productivity, resources, and budget.



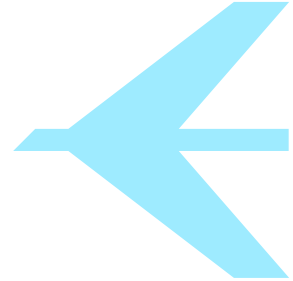
## Solution



Embraer turned to Workwize, a global IT equipment lifecycle platform designed to unify logistics, tracking, and automation.

With Workwize, Embraer:

- Automated onboarding and offboarding workflows
- Enabled HR and employees to self-serve through an intuitive ordering portal
- Standardized devices across global regions
- Centralized invoicing and reduced admin load
- Gained visibility into every asset and order
- Integrated sustainable logistics and hardware recycling



**Workwize helped us shift from reactive to proactive. We gained visibility, consistency, and control—instantly.**



**Ben Guz**  
EMEA IT Manager, Embraer





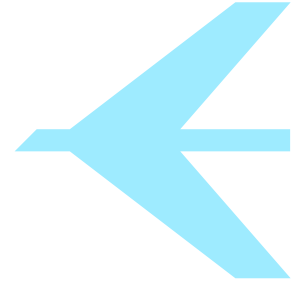
## Results



**Workwise delivered a 4.1x ROI in just one year—driven by automation, visibility, and operational efficiency across EMEA.**

Embraer's IT and People teams now operate with greater speed, accuracy, and confidence across borders.

- Transformed onboarding from manual and reactive to automated and scalable
- Achieved procurement and logistics consistency across multiple EMEA countries
- Eliminated delays, lost assets, and manual handoffs across IT, HR, and Finance
- Centralized vendor management and billing across complex regional operations
- Gained real-time visibility into every asset—from procurement to recovery
- Improved compliance, sustainability tracking, and cross-functional alignment



**A 4.1x ROI speaks for itself. We spend less, move faster, and deliver a better experience for every new hire.**



**Ben Guz**  
EMEA IT Manager, Embraer



## Strategy



**How did Workwize help Embraer solve its biggest operational challenges?**

### **End-to-end automation**

Procurement, shipping, returns, and tracking—now handled by one platform.

### **Self-service portal**

HR and new hires select equipment in minutes—no tickets or email chains.

### **Global supplier network**

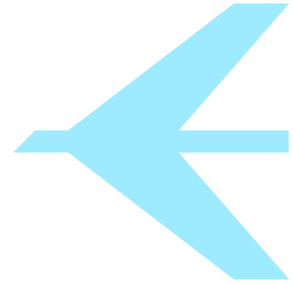
Workwize ensures consistent service and device availability in over 100+ countries.

### **Real-time asset visibility**

The IT team always knows what's in stock, what's in transit, and what needs recovery.

### **Built-in sustainability**

Workwize helps Embraer minimize environmental impact through recycling and reuse.



## Looking ahead

Workwize has become more than a logistics platform. It is now a core operational system for Embraer's IT and People teams.



**Workwize automates everything—from procurement to offboarding—allowing our teams to focus on higher-value work.**



**Ben Guz**  
EMEA IT Manager, Embraer



[www.goworkwize.com](http://www.goworkwize.com)